

# A Complete Tidal Wave!

We are Overwhelmed With Business from Every Section—  
Because—Our Motto is "QUALITY."

## We Are Selling Our Shoes for Less

Than they can be produced for in the East. We can make no promises about the future—as PRICES ARE GOING TO BE HIGHER. So we advise you to PLACE YOUR FALL ORDER NOW.

Home-Made,  
Wear Like Steel,  
Please Everybody



FOR LADIES:  
Lady Fairfax,  
Carolina Belle,  
Virginia Girl.

FOR GENTLEMEN:  
Mikado,  
Sterling,  
True Merit.

FOR BOYS:  
Hunt Club,  
Veribest.

# KENMORE SHOES

"The Best Shoes Under the Sun"

A POSTAL CARD WILL BRING OUR SALESMAN.



Manufactured and  
Sold Exclusively by

**Wingo, Ellett & Crump Shoe Company.**

MANCHESTER, VA.

RICHMOND, VA.

FREDERICKSBURG, VA.

The only house in the whole South manufacturing Men's, Women's, Boys', Youths', Misses' and Children's Shoes

Made in  
Dixie  
Sold Every-  
where

Virginia's  
Greatest  
Achieve-  
ment

Hunt  
Club  
Shoes

For Ladies and  
Gentlemen

\$3.50 and  
Comfortable \$4.00  
Elegant Economical



## NEW ENTERPRISE FOR BIG RICHMOND

S. H. Gunder Has Moved His  
Chicago Toilet Goods Fac-  
tory to This City.

Richmond is soon to have another new industry that will carry its commercial fame to every part of America and across the waters to the lands that know her not at the present time. At first blush it looks like a small industry but with a man at the head of it whose energy knows no limit and who



MR. S. H. GUNDER.

boasts, and has a right to boast that the whole world is his territory, it will prove to be an important and far-reaching industry as one might wish to see located here.

Samuel H. Gunder, who has a factory in Chicago and one in St. Louis (recently purchased) for the manufacture of toilet articles has purchased the good will, rights and trademarks of the Meade & Baker Carbolite Mouth Wash Company. He will, in a short while, move his Chicago and St. Louis plants to this city and proprietary toilet articles heretofore manufactured by him will be made at the Meade & Baker plant, corner of Leaver and Ash Streets, near the Old Dominion docks.

Mr. Gunder is now installing his machinery and in a very short while he will have his factory in full blast. He is an extensive advertiser and a hustler on general principles. With a corps of drummers also to push the products of the factory Mr. Gunder expects to make his Richmond factory more than double the output of the two establishments he is moving here from Chicago and St. Louis.

## REAL ESTATE AND BUILDING NEWS

(Continued from First Page.)

hoped and believed that it will not. In fact the probability is that it will be settled to the satisfaction of parties con-

cerned before it causes anything like a setback to building operations in Richmond.

Mr. William B. Pizini reports: We are quite busy with sales, and the main difficulty which we are having is to find properties to suit our patrons, who are anxious to buy. Some of our recent sales are as follows:

No. 1813 West Grace Street, to L. H. Jenkins, Jr., \$5,700.  
No. 204 West Grace Street, to C. O. Sullivan, \$5,550.  
No. 202 Allen Avenue, to Miss E. Unser, \$4,400.  
Nos. 1000, 1002, 1012, 1014 East Byrd Street, to W. S. Forbes, \$5,500.  
No. 701 Brook Avenue, to C. Traflet, \$3,000.  
No. 18 North Twentieth Street, to J. Gruberger, \$7,000.  
No. 1815 Park Avenue, to G. K. Pollock, \$7,000.

Nos. 1008 and 1010 East Byrd Street, to W. S. Forbes, \$4,500.  
No. 1825 Hanover Street, to William T. Dabney, \$6,000.  
No. 1011 East Canal Street (purchaser's name withheld), \$4,000.

One hundred and thirteen feet on Hanover Street, between Strawberry and Elm Street, to A. D. Balfour, \$3,157.

One hundred and twenty feet on Hanover Street, between Sycamore and Strawberry Streets, to James W. and Howard Gordon, \$4,000.

No. 1 South Beach Street, to A. N. Unshur, \$5,000.

Mr. Pizini reports that the building on the lot No. 1011 East Canal Street will be removed as soon as possession can be obtained, and a large manufacturing plant built at once, at a cost of about \$25,000. The Pizini Company has closed a ten-year lease on the factory with a large Chicago concern, which will locate there as soon as the building has been completed. It is under contract to be ready for occupancy by September 1, 1906.

### Mr. Forbes' New Plant.

The sale of the Byrd Street properties reported above places with Mr. W. S. Forbes the ownership of the whole block of houses on the north line of Byrd Street, between Tenth and Eleventh Streets, fourteen in number. Mr. Forbes will remove the present buildings at once and erect a modern, up-to-date plant. The building will be fire-proof and occupy the whole block, and will be five stories high and be used in addition to his present property to accommodate the increasing business of W. S. Forbes and Company.

On Tuesday at 6 P. M. Mr. Pizini will sell at auction a splendid building on West Grace Street, between Addison and Cedar.

On Wednesday, at the same hour, the same firm will sell a fine building lot on Hanover Street, between Sycamore and Strawberry Streets.

### Other Sales Reported

Messrs. A. A. Connelly and Company report the following sales made last week: No. 613 North Twenty-seventh Street, to A. L. Straus, for \$16,000.

Brick store, No. 132 East Broad Street, to the Valentine estate, for \$18,500.

Frame dwelling on Chestnut Hill, Second Avenue and Burns Street, to J. M. Allen, for \$2,700.

Four dwellings and lots, corner Hill and Hospital Streets, to the Richmond Locomotive Company, for \$7,000.

Three brick tenements, Nos. 1113,

1113 1/2 and 1115 North First Street, to Henry Haase, for \$2,550.

### Notes About Firms.

Messrs. Harrison and Grant have leased Nos. 6 and 7 North Eleventh Street, and will move into these new offices to-morrow or next day. This firm has found it necessary to secure larger offices for the accommodation of their large patronage, and the new offices will be fully equipped to meet all demands.

Messrs. Pollard and Bagby have moved into their new offices, 1103 East Main Street, where they now have every facility for the prompt handling of their rapidly increasing business.

An important auction sale of Broad Street property, 321 West Broad, will be made by Pollard and Bagby on Tuesday, April 10th, at 5 P. M. This lot is 33x135 feet and is admirably situated.

Messrs. J. Thompson Brown will offer at auction Tuesday, April 10th, at 4:30 P. M., five large brick residences, Nos. 411, 417 and 419 North Eighth Street, and 503 and 505 East Clay.

### Important Deals.

Messrs. J. Thompson Brown and Company report, among other sales, the following made by them last week:

House and lot, 204 South Jefferson Street, to A. L. Fisher, for \$1,750.

Lot, North First Street, \$2,200.

Grove Avenue lot, 50 feet, near Robinson Street, to Mrs. Lella A. McClay, \$1,500.

Nos. 1408 and 1410 North First Street, for \$2,000.

No. 12 North Orange Street, to Samuel Withers, for \$450.

37 feet, North First Street, \$450, and in conjunction with Messrs. J. B. Elam and Company, No. 26 North Laurel Street, for \$5,000.

Most of these purchases bought for actual occupancy.

Messrs. Brown and Company also advertise a large amount of property to be sold by auction Tuesday afternoon at 4:30 P. M., being three large brick houses, Nos. 411, 417 and 419, corner of Eighth and Clay Streets, and Nos. 503 and 505 East Clay Street, all to be moved to make room for the new High School building. As building material is scarce and in demand, this sale is of much interest to builders and contractors and will doubtless be well attended.

### MARCH BUILDING RECORD SHOWS SLIGHT DECREASE

Bad weather had its influence on building operations in March. During the month just closed permits were taken out in twenty-six of the principal cities of the country, according to official reports. The construction news for the month shows a slight decrease in building, involving an estimated cost of \$16,115,311 against \$12,815,311 for the corresponding month a year ago, a decrease of 1,341 buildings and \$3,167,573, equivalent in cost to 7 per cent. In thirteen cities there were increases, while the same number show a falling off. This falling off may be attributed wholly to bad weather, for it was then that the first touch of winter was really experienced. It was not only an interruption in actual construction, but also in projected work in the hands of architects. The falling off in Chicago was 50 per cent. New York's gain was only 5 per cent. Duluth's gain over the same month a year ago was 98 per cent, which might be accounted for by the permit for one large building.

CASTORIA.

The Kind You Have Always Bought

Bears the Signature of

Wm. D. Wadsworth

## Property Transfers During Past Week.

### Monday.

Richmond: S. E. and Richard H. Brown to Julius A. Perkins, 39 feet on west side of Price Street, 131 feet north of Leigh Street, \$300.  
Henric: R. P. Seaton and wife to Martha Jane Murphy, lots Nos. 3 and 4 in block 20, corner of Broad and Park, \$200.  
J. Mills lot No. 8 in plan of "Hillcrest Park," \$750.  
J. Lamb and wife to Edwin Cowardin, lot No. 25 in block 15, plan of Brookland Park, \$1.

### Tuesday.

Richmond: George E. Wise and wife to William H. Adams and Richmond Moore, 50 feet on west line of Ninth Street, 738 north, \$700.  
R. H. Isaacson and wife to Conrad P. Sauer, 100 feet on Broad Street, southeast corner of Allen Avenue, subject to deed of trust for \$2,500, \$1,800.

Conrad P. Sauer and wife to R. H. Isaacson, 100 feet on west side of Seventh Street, 210-1-2 feet north of Preston Street, \$500.

Charles E. Guy and wife to Otway S. Allen, 60 feet on south line of Monument Avenue, 84 feet east of Meadow Street, \$5.

W. S. Forbes and wife to Annie Laurie Brooker, 40 feet on south line of Franklin Street, 35-1-2 feet east of Boyd Street, \$5,000.

Harris and Bows Wilkes, trustees, to L. L. Leach, 23 feet on north line of Grace Street, 175 feet west of Allison Street, \$1,200.

Henry Holzgrefe, committee of Joseph Holzgrefe, and special commissioner, to Elizabeth Holleran, 25 feet on Wood Street, southeast corner of Seventh Street, \$1,000.

William Schwerdtfeger and wife to same, 101 feet on north side of Fairfield Street, northeast corner of Buchanan Street, \$1,000.

Jane D. Patch to P. S. Leake, Jr., 20 acres near Taylor's Crossing, on R. F. and L. E. Roads, \$1,000.

Samuel M. and Robert E. Jones to Thomas J. Younglove, 2 feet on east line of Third Street, 100 feet north of Tenth Street, \$1,000.

Thirteenth Street, 25 feet on east line of Third Street, 22 feet south of Clay Street, \$1,000.

George H. Russell to Jennie H. Dudley, lot 12 in plan of "Hillcrest Park," \$1,000.

Charles A. Fulmer to R. H. Stoltz, 120 feet on Floyd Avenue, northeast corner of Elm Street, \$1,117.

### Thursday.

Richmond: Robert S. Gray and wife to William E. Purcell, 25 feet on east line of the lot of Grace Street, 190 feet east of Boulevard, 185 feet north of Hanover Street, \$300.

Baths R. Reed's trustees, and Ruth R. and John W. Elmore, 18 feet on east line of Pine Street, 134 feet north of corner Albemarle Street, subject to deed of trust for \$900, \$1,500.

Blindfolded to Edgar Allan, Jr., 20 feet on south line of Cary Street, 190 feet east of Tenth Street, subject to a deed of trust, \$1,200.

Leola J. Heindel and wife to E. H. Chandler, 25 feet on north line of Grove Avenue, 114-1-2 feet west of Meadow Street, \$1,333.

Leola J. Heindel and wife to same, 25 feet on north line of Grove Avenue, 161-1-2 feet west of Meadow Street, \$1,333.

Sallie P. Gray and Nora P. Leary to D. A. Kuyk, 34-1-2 feet on west line of Tenth Street, 14 feet north of Clay Street, \$3,000.

Adie E. V. and J. S. Latham to Annie R. Stiebelinger's trustee, 219-1-2 feet on south line of Marshall Street, 60 feet east of First Street, \$2,500.

Jennie B. Minor to L. Howard Jenkins, 21 feet on south line of Grace Street, 190 feet west of Lombardy Street, \$1,300.

William A. Clark, Jr., and wife, and Harvey C. and Channing M. Clark to Harry C. Magale, 30 feet on south line of Short Street, 125 feet east of Tenth Street, \$1,000.

William A. Clark, Jr., and wife, and Harvey C. and Channing M. Clark to Harry C. Magale, 30 feet on east side of Twenty-first Street, 125 feet south of Short Street, and 1 foot adjoining on the north, consideration, love and affection, \$1,000.

Henric: Henry B. Taylor and wife to John B. Taylor, 50 feet on St. James Street, 135 feet south of Jones Street, \$500.

Banling McNeal Real Estate Co. (Inc.) to Blanche M. Stewart, lot No. 102 in plan of Boulevard Residence Park, \$1,000.

Clarence P. Harwood and wife to James W.

### Friday.

Richmond: Elizabeth Crawford to Georganna L. de Saussure, 25 feet on north line of Grace Street, 48-1-4 feet west of Addison Street, subject to two deeds of trust securing \$5,200, \$2,000.

Forrest Taylor to Carolina Augustine, 21 feet on east line of Twenty-sixth Street, 108-1-4 feet north of Franklin Street, \$3,500.

Henric: Highland Park Realty Corporation to A. G. Dalton, lots Nos. 10 and 11 in block No. 16, plan of Highland Park, \$400.

George W. and Wiley C. Gill and Wives and Beverly J. Gill to John W. Hughes, 8 acres near the Williamsburg Road, about 30 miles below Richmond, \$800.

Thomas S. Williams, Jr., trustee, to Almeta R. Hundley, 40 feet on south line of Taylor Street, southeast corner of Sycamore Street, \$500.

T. A. Lamb and wife to James B. Horner, lots Nos. 16, 17 and 18 in block No. 3, plan of Brookland Park, \$400.

Lewis Ginter Land and Improvement Company to M. L. Hofheimer, lots Nos. 8 and 9 in section D, plan of Ginter Park, \$2,500.

Karolina and William Lenherr to W. Thomas Richardson, lot No. 11 in block C, plan of Fulton Park, \$120.

### Saturday.

Richmond: Auditor Edw. J. Warren to Joseph M. Hudson, 30 feet on Graham Street, sold for taxes in name of M. M. Cavalier for year 1894, \$300.

Josephine M. and George W. Hudson to Clara A. Howell, same property, \$5.

Arden and Clara A. Howell to Leet S. Moore, same property, \$5.

Clark V. V. Christian, to same, same property, sold for taxes in name of M. M. Cavalier for years 1876-1883, \$51.10.

R. L. Meagher to T. G. Watkins, 22 feet on Franklin Street, southwest corner of Thirty-first Street, \$100.

Joseph M. Berman and wife to Henry S. Wallerstein, 44 feet on west line of Eleventh Street, southwest corner of Broad Street, \$1,000.

Charles E. Wingo and wife to Mann S. Valentine's executors, 23-1-4 feet on north line of Main Street, 78-1-4 feet east of Governor Street, subject to deed of trust, for \$100, \$150.

Harriet Adie M. and George W. Jones to W. E. Ellis, 30 feet on north line of Carleton Street, 120 feet east of Dinwiddie Street, \$525.

Lewis Ginter Land and Improvement Company, to James B. Barker, lots Nos. 12 and 13 in section E, plan of Ginter Park, \$10.

### Agree on Closing Hour.

A number of hardware and paint dealers have agreed to close their places of business at 6 o'clock during certain parts of summer and fall months, and have issued the appended letter:

We, the undersigned hardware and paint dealers, agree to close our places of business at 6 o'clock from the 15th of April to the 1st of October, and trust our patrons will be kind enough to assist us by making their purchases before this hour, in order that our employees may have the advantage of the shorter work day through the long summer months.

HARRIS HARDWARE COMPANY, HOWELL BROS., C. B. HARPER HARDWARE CO., J. EDDIE WOOD, STURGEON-CARROLL-DAVIS CO., ELBA HARDWARE CO., J. T. COSBY, C. M. VAUGHAN,

## NEW ENTERPRISES IN VIRGINIA AND CAROLINA

### Virginia.

Allison—Iron mines. Central Iron and Steel Company, Harrisburg, Pa., is reported as investigating the Hibernia and Wissler mines, near Allison, and if iron ore is found in sufficient quantities to begin development work and erect a large washer at the Hibernia mines.

Berkley—Marine railway. W. B. Thomas and Company, operating marine railway, are erecting a two-story addition, 30x100 feet, which will be equipped with planers, resaws, band saws and other improved equipment for building and rebuilding boats.

Boykins—Knitting mill. It is proposed to organize a company, with capital stock of \$20,000, to establish a knitting mill. W. V. White, of Boykins, and J. W. Leafe, of Winchester, Va., are interested.

Chatham—Ice plant. William Minor and J. H. Pigg will establish two-ton ice plant, mentioned last week.

Independence—Electric light, power plant and flour mill. Independence Electric and Mining Company has completed arrangements for the construction of proposed fifty-barrel roller mill and electric light and power plant, power to be obtained at Peach Bottom Falls, a distance of two miles. Contract for the installation of the system has been let to A. M. Stone.

Leesburg—Water works. Town will vote May 1st, on the issuance of \$30,000 of bonds for constructing water works. Address the Mayor.

Marion—Woodworking plant. Marion Lumber and Contracting Company, recently reported organized, to manufacture sash, doors, blinds and inside finishing materials, has secured a site on which to erect a factory, and construction work will begin at once; capital stock \$10,000.

Richmond—Cotton mill. J. Ellis George, secretary, and M. C. Morris, general manager.

Manchester—Filtration plant.—Roberts Manufacturing Company (Incorporated), Philadelphia, Pa., has contracted at about \$30,000 for the construction of a filtration plant recently mentioned.

Shelburne—Timber Development.—L. L. Satter Lumber Company, of Pittsburg, Pa., and associates have purchased a tract of timberland from the Blackstone Manufacturing Company, Blackstone, Va., which will probably be developed.

Norfolk—Veneering plant.—B. T. Johnson, Jr., of Norfolk; R. H. Enoch, of Pittsburg, Pa., and associates are arranging for the establishment of a veneering plant; building to be two stories, 80 by 500 feet.

Norfolk—Amusement Company.—Chartered Seaside Amusement Corporation, with an authorized capital stock of \$18,000, Jake Wells, of Richmond, Va., is president; George P. Harlow, secretary, and Otto Wells, treasurer.

Norfolk—Bridge.—Norfolk county commissioners have decided to build a 20-foot bridge on Central Avenue. Address County Clerk.

Petersburg—Furniture factory, etc.—Chartered—Hartlow, Bailey and Company, Petersburg, Va., has contracted at about \$50,000, S. D. Jones, of Barton Heights, Va., is president; George P. Harlow, secretary, and N. O. Bailey, treasurer, both of Petersburg.

Norfolk—Tooth-powder factory.—It is reported that L. H. Grunder, of Chesapeake, Ill., will establish plant for the manufacture of tooth powder. It is stated that a building has been secured.

Richmond—Zinc Mines.—H. Fugate Company is considering the development of zinc properties in Virginia.

Suffolk—Machine Works.—Bentham Machine Company has incorporated, with \$10,000 capital stock to build peanut pickers. Building has been secured and machinery purchased. J. T. Bentham is president; C. A. Shoop, secretary, and N. R. Withers, treasurer.

Tazewell—Furniture factory.—It is proposed to establish a furniture factory, and Lake & Hankins are promoting the enterprise.

North Carolina.

Clinton—Water works.—A correspondent states that a system of water works is needed; population about 1,600. Information can probably be obtained by addressing the town clerk.

High Point—Silk mill. It is stated that steeple and Company, of Lancaster, Pa., and 105 Green Street, New York, have awarded a contract to W. C. Stepp for the erection of a modern building, to be equipped with machinery for silk throwing.

Morganton—Bottling works. Morganton Commission and Bottling Company has been incorporated, with an authorized capital stock of \$20,000, by J. V. Mull, W. W. McCall and others.

Mitchell county—Mineral and timber lands. Reports state that the Bryan Lumber Company, of Bristol, Va., Town, has purchased 3,500 acres of timber and mineral lands in Mitchell county for development purposes. It is stated that arrangements will be made at once for the erection of a saw mill, and it is estimated the tract will yield 15,000,000 feet of lumber.

Newbern—Lumber booms. Newbern Room and Towing Company has been incorporated, with an authorized capital stock of \$50,000, by Clyde Ely, H. C. Turner and R. P. Broadus.

Roanoke—Cotton mill. Roanoke Power and Manufacturing Company has begun the construction of a one-story concrete building, 75x325 feet, in which will be placed 5,016 spindles. This plant was recently referred to. All bids for machinery have been received. W. D. McNeill, general manager, is engineer in charge.

Roxboro—Cotton Mill.—J. A. Long proposes organizing a company to build cotton mill.

Statesville—Mirror Factory.—C. W. Stone Glass Company has been incorporated with an authorized capital stock of \$50,000, by O. W. Stone and others to manufacture mirrors and deal in window glass. A two-story building, 40x150 feet, will be erected. About \$10,000 will be invested. Mr. Stone was previously mentioned as establishing a glass factory.

Tarboro—Lumber Company. With \$100,000 capital stock, by George Howard, G. A. Holderness and others.

Washington—Cold-Storage Plant.—Cryostat Ice Company has secured site on which it is stated, a cold-storage plant will be erected.

Wilmington—Land Improvement.—Martin S. Willard and associates are organizing the Wilmington Suburban Company. A tract of land adjacent to the city has been purchased, which will be divided into 250 building lots.

Look in the grocers' windows for the beautiful transparencies of Argon Red Salmon, the finest salmon ever packed. It comes from the icy waters of Behring Sea. Fifteen cents per can.